#### **RECORDING FORM**

To: Alison or Rexann (County
From: Purchasing: Yam
Date: 7-17-2013
XRFP# 2013-316
□ RFB #
Date approved in Commissioner's Court 7-12-2013
Rejected in Commissioner's Court Requested to rebid: Requested NO rebid:
Other:
Original Bids/Proposals/Quotes/Qualifications Recap Sheet Misc. documentation
Please file/scan in the County Clerk's Records.

# RFP 2013-316: Audio/Video System for EOC Recap Sheet

Opening Date: June 25, 2013, 2:00 p.m., at Johnson County Purchasing Office

	Vendor 1	Vendor 2	Vendor 3	Vendor 4
Vendor	Pathway	Summit Integration	Communication Concepts	
	Communications, LTD	Systems		
Address	Lewisville, TX	Addison, TX	Fort Worth, TX	
Complete	\$35,346.49	\$50,749.00	\$49,987.00	
<b>Installation Cost</b>				
Itemized List	Included	Included	Included	
Date to Begin	7-10 days ARO	Inly 15 2013	Infv 17 2013	
			•	
Approx. Time to Complete	3-4 weeks	5 business day	60-90 days	
Original & 4	Yes	Yes	Yes	
copies				
References	Yes	Yes	Yes	
Residence	Yes	Yes	Yes	
Certificate				
W-9 Form	Yes	Yes	Yes	
Misc. Vendor			Upgrade to Extron DMP	
Notes			128 -\$1211.00 (pg 6)	

Attest: Pam Causey, Assistant Purchasing Agent; Heather Carmichael, Buyer; Jamie Moore, EOC Director\_



TORRESPERCENCE

1.0 LBS LTR

HAROLD DALTON 19724366161 PATHWAY COMMUNICATIONS LTD. 720 VALLEY RIDGE CIRCLE LEWISVILLE TX 75057

SHIP TO:

MARGARET COOK
JOHNSON COUNTY PURCHASING
SUITE B
1102 E. KILPATRICK
CLEBURNE TX 76031



TX 761 9-70

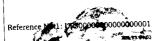


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BILLING: P/P SIGNATURE REQUIRED





1 OF 1

Fold the printed label at the dotted line. Place the label in a UPS Shipping Pouch. If you do not have a pouch, affix the folded label using clear plastic shipping tape over the entire label.

GETTING YOUR SHIPMENT TO UPS

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UPS Next Day Air®
UPS Worldwide Express\*\*

This envelope is for use with the following services:

**Extremely Urgent** 

### **ORIGINAL**

**VENDOR NAME** 

Pathway Communications, LTD

#### REQUEST FOR PROPOSAL

# Audio/Visual System for Emergency Operations Center

### JOHNSON COUNTY



RFP 2013-316

DUE DATE: June 25, 2013 by 2:00 P.M.

PRE-BID: June 14, 2013 at 9:00 A.M.

Johnson County 1102 E. Kilpatrick, Ste B Cleburne, TX 76031 (817) 556-6384 www.johnsoncountytx.org

#### **INSTRUCTIONS/TERMS OF CONTRACT:**

SUBMISSION OF PROPOSALS: Four (4) complete sets of all proposal documents (original and three (3) copies) shall be sealed and submitted as vendor's response to:

Johnson County Purchasing Margaret Cook, CPPB, Purchasing Agent 1102 E. Kilpatrick, Suite B Cleburne, Texas 76031

Sealed proposals shall be received no later than: 2:00 P.M., June 25, 2013.

All prospective bidders interested in submitting a proposal are recommended to attend a site inspection at 810 E. Kilpatrick, Cleburne, TX 76031, scheduled for June 14, 2013 at 9:00 A.M. per Texas Local Government Code 262.0256.

MARK ENVELOPE: RFP 2013-316 FOR AUDIO/VISUAL SYSTEM FOR EMERGENCY OPERATIONS CENTER FOR JOHNSON COUNTY.

LATE PROPOSALS: Proposals received in the County Purchasing Department after submission deadline will be considered void and unacceptable. Johnson County is not responsible for lateness or non-delivery by mail service/carrier, etc., and the date/time stamp in the Purchasing Department shall be the official time of receipt.

PROPOSAL SHALL INCLUDE: This RFP and all additional documents submitted. Each proposal shall be place in a sealed envelope, **signed by a person having authority to bind the firm in a contract** and marked clearly on the outside as directed in the COVER SHEET. FACSIMILE TRANSMITTALS SHALL NOT BE ACCEPTED.

The enclosed Request for Proposal and accompanying Specifications are for the vendor's convenience in submitting an offer for the enclosed referenced products and/or services for Johnson County.

Johnson County appreciates vendor's time and effort in preparing this proposal. Vendors are invited to attend.

If vendor does not wish to submit a proposal at this time, but wishes to remain on the vendor list for this commodity, please submit a "No Offer" by the same time and at the same location as stated in the COVER SHEET. If a response is not received in the form of a "Proposal", "Bid" or "No Offer", vendor shall be removed from the vendor list. For the vendor's convenience, a "No Offer" response is acceptable by fax. If vendor wishes to be removed from the vendor list, or to change contact information and/or to be added to the vendor list for another commodity, please contact the Johnson County Purchasing Department. Include as much of the following information as possible when making such a request: Company Name, Representative, Address, Telephone Number, Fax Number and commodity and/or service provided.

Awards are usually made in a Regular Session of the Johnson County Commissioners' Court, following the proposal opening. Results will be sent to those who submitted a proposal.

IT IS UNDERSTOOD that the Commissioners' Court of Johnson County, Texas reserves the right to reject any or all proposals as it may deem to be in the best interests of Johnson County. Receipt of any proposal shall under no circumstances obligate Johnson County to accept the lowest dollar submission. The award of the contract shall be made to the responsible vendor, whose proposal is determined to be the lowest evaluated offer resulting from negotiation, taking into consideration the relative importance of price and the other evaluation factors set forth in the request for proposals. Johnson County also reserves the right to award all or part of a proposal unless otherwise stated in the specifications.

FUNDING: Funds for payment have been provided through the Johnson County budget approved by the Commissioners Court for this fiscal year only. State of Texas statutes prohibit the obligation and expenditure of public funds beyond the fiscal year for which a budget has been approved. Therefore, anticipated orders or other obligations that may arise past the end of the current Johnson County fiscal year shall be subject to budget approval.

ALTERING PROPOSALS: Any interlineations, alteration, or erasure made before opening time must be initialed by the signer of the proposal, guaranteeing authenticity.

WITHDRAWAL OF PROPOSAL: A proposal may not be withdrawn or canceled by the vendor without the permission of the County for a period of ninety (90) days following the date designated for the opening of proposals, and vendor so agrees upon submittal of vendor's proposal. Proposals may be withdrawn at any time prior to the official opening by notifying the Johnson County Purchasing Department in writing.

PROPOSALS WILL BE received and publicly acknowledged at the location, date and time stated in the COVER SHEET. Vendors, their representatives and interested persons may be present. The proposals shall be received and acknowledged only so as to avoid disclosure of the contents to competing vendors and kept secret during negotiations. However, all submissions shall be open for public inspection after the contract is awarded, except for trade secrets, financial information, and other confidential information contained in the proposal and identified as such by vendor. As applicable, submit a minimum of one copy of confidential information, sealed and marked as confidential with submission.

PERMITS: All construction related permits, fees, and licenses required by any government entity or agency are the responsibility of the vendor and shall be a part of the proposal.

SALES TAX: Johnson County is exempt by law from payment of Texas Sales Tax and Federal Excise Tax, therefore the proposal shall not include sales taxes. Tax exemption certificates will be executed by the Johnson County Purchasing Department.

CONTRACT: This proposal, accompanying documents, and any negotiated terms, when properly accepted by the Johnson County Commissioners' Court, shall constitute a contract equally binding between the successful vendor and Johnson County. Prices shall remain firm for

the entire contract period. No different or additional terms will become a part of the contract with the exception of Change Orders.

A request for redetermination of the contract terms requires a minimum of thirty (30) days written notice, prior to the end of the contract period. All requests shall be written form and shall include supporting documents. Johnson County reserves the right to accept or reject any/all of the price redetermination as it deems to be in the best interest of the County.

CHANGE ORDERS: No oral statement of any person shall modify or otherwise change, or affect the terms, conditions, or specifications stated in the resulting contract. All change orders to the contract SHALL be made in writing to the Johnson County Purchasing Department, who shall submit change order to the Johnson County Commissioners' Court for approval. No item, service, etc. on change orders shall be acted upon before it has been approved by the Johnson County Commissioners' Court.

CONFLICT OF INTEREST: No public official shall have interest in this contract except in accordance with Vernon's Texas Codes Annotated, Local Government Code Title 5, Subtitle C, Chapter 171. State Law (CHAPTER 176 of the Local Government Code) requires the filing of a CONFLICT OF INTEREST QUESTIONNAIRE by certain individuals and businesses.

ETHICS: The vendor and/or vendor's representatives shall not offer nor accept gifts or anything of value, nor enter into any business arrangement with any employee, official or agent of Johnson County.

EXCEPTION/SUBSTITUTIONS: All proposals meeting the intent of this request for proposal will be considered for negotiations. Vendors taking exception to the specifications, or offering substitutions, shall state these exceptions in the section provided or by attachment as part of the submission. If offering other than specification, vendor must certify article offered is equivalent to specifications. When offering other than specified brand, vendor shall submit as part of the RFP, specifications, illustrations, and complete descriptive literature. The absence of such a list shall indicate that the vendor has not taken exception(s) and the vendor shall be responsible for performing in strict accordance with the specifications of the RFP. Johnson County Commissioners' Court reserves the right to accept any and all or none of the exception(s)/substitution(s) it deems to be in the best interest of the County.

DESCRIPTIONS: Whenever an article or material is defined or used in the RFP specifications by describing a proprietary product or by using the name of a manufacturer, model number, or make, the term "or equal" if not inserted, shall be implied. Any reference to specified article or material shall be understood as descriptive, NOT restrictive, and is used to indicate type and quality level desired for comparison purposes unless otherwise noted. Proposals must be submitted on units of quantity specified, extended, and totaled. In the event of discrepancies in extension, the unit prices shall govern.

ADDENDUM: Any interpretations, corrections or changes to this RFP and Specifications will be made by addendum, unless otherwise stated. Issuing authority of addendum shall be the Commissioners' Court and/or the Purchasing Department. Addendum will be mailed, emailed,

or faxed to all that are known to have received a copy of the RFP. Vendors shall acknowledge receipt of all addenda and include receipt and response to addenda with submission.

PROPOSAL MUST COMPLY with all federal, state, county and local laws concerning the type of article and/or service being offered.

DESIGN, STRENGTH, QUALITY of materials and workmanship must conform to the highest standards of manufacturing and engineering practice.

ALL HARDWARE, OR ANY OTHER ITEM offered in this proposal must be new and unused, unless otherwise specified, in first-class condition and of current manufacture.

MINIMUM STANDARDS FOR RESPONSIBLE PROSPECTIVE vendors: A prospective vendor must affirmatively demonstrate vendor's responsibility. A prospective vendor must meet the following requirements:

- 1. Have adequate financial resources, or the ability to obtain such resources as required;
- 2. Be able to comply with the required or proposed delivery schedule;
- 3. Have a satisfactory record of performance;
- 4. Have a satisfactory record of integrity and ethics; and,
- 5. Be otherwise qualified and eligible to receive an award.

Johnson County may request representation and other information sufficient to determine vendor's ability to meet the minimum standards listed above.

FACTORS IN AWARD: Proposals will be based on, but not limited to, the following factors: unit price, total bid price, delivery date, results of any testing or demonstrations, special needs of Johnson County, prior experience with this or similar products or services, vendor reputation, vendor's past performance record with Johnson County or other counties, an evaluation of the vendor's ability, estimated cost of supplies and/or maintenance, warranty terms, ability to integrate with equipment already owned by the County, and estimated surplus values. In general, Johnson County will award an agreement or contract to the vendor whom, in the judgment of the Johnson County Commissioners Court, is best able to provide the product or services most likely to satisfy the needs of the County, allowing the county optimum value for the public funds expended. By state law, Johnson County is bound to purchase from the responsible vendor who submits the lowest and/or best bid.

REFERENCES: Johnson County requests vendor to submit, with this RFP, a list of references (listing name, mailing address, and telephone number), of at least three (3) and not to exceed five (5) in number, who can attest to the ability of the vendor to supply/perform the goods/services under the contract being bid. REFERENCES PROVIDED SHALL BE OTHER COUNTY GOVERNMENT ENTITIES WHEN POSSIBLE.

VEDNOR SHALL PROVIDE with this response, all documentation required by this RFP. Failure to provide this information may result in rejection of submission.

SUCCESSFUL VENDOR SHALL defend, indemnify and save harmless Johnson County and all its officers, agents and employees from all suits, actions, or other claims of any character, name and description brought for or on account of any injuries or damages received or sustained by any person, persons, or property on account of any negligent act or fault of the successful vendor, or of any agent, employee, subcontractor or supplier in the execution of, or performance under, any contract which may result from proposal award. Successful vendor shall pay any judgment with costs, which may be obtained, against Johnson County growing out of such injury or damages.

TERMINATION OF CONTRACT: This contract shall remain in effect until contract expires, delivery/completion and acceptance of products and/or performance of services ordered or until terminated by either party with a thirty (30) days written notice prior to any cancellation. The successful vendor must state therein the reasons for such cancellation. Johnson County reserves the right to award canceled contract to next best vendor as it deems to be in the best interest of the County.

TERMINATION FOR DEFAULT: Johnson County reserves the right to enforce the performance of this contract in any manner prescribed by law or deemed to be in the best interest of the County in the event of breach or default of this contract. Johnson County reserves the right to terminate the contract immediately in the event the successful vendor fails to:

- 1. Meet delivery or completion schedules;
- 2. Otherwise perform in accordance with the accepted submission;
- 3. Submit Verification of Insurance prior to commencement of work; and,
- 4. Submit Bid, Performance, or Payment Bond, as applicable, prior to commencement of work.

Breach of contract or default authorizes the County to award to another vendor, purchase elsewhere and charge the full increase in cost to the defaulting vendor.

REPRESENTATIVE SUBMITTING OFFER affirms that they are duly authorized to execute this contract, that this company, corporation, firm partnership or individual has not prepared this bid in collusion with any other vendor, unless clearly outlined, and further affirms that the contents hereof have not been communicated by the undersigned or by any employee or agent to any other vendor or to any other persons engaged in this type of business prior to the official opening of this offer. And further, that the manager, secretary or other agent or officer signing this bid is not and has not been for the past six months directly nor indirectly concerned in any pool or agreement or combination to control the price of supplies, services or equipment bid on, or to influence any person to bid or not to bid thereon.

The undersigned declares that the amount and nature of the materials to be furnished is understood and that the nature of this offer is in strict accordance with the conditions set forth in this document and is a part of the proposal, and that there will at no time be a misunderstanding as to the intent of the specifications or conditions to be overcome or pleaded after the proposals are opened.

PATENTS/COPYRIGHTS: The successful vendor agrees to protect Johnson County from claims involving infringements of patents and/or copyrights.

CONTRACT ADMINISTRATOR: The contract administrator, Purchasing Agent, will serve as sole liaison between the Johnson County Commissioners Court and affected Johnson County Departments and the successful vendor. Unless directly outlined in this specification the vendor shall consider no one but the Contract Administrator authorized to communicate, by any means, information or suggestions regarding or resembling this RFP throughout the proposal process. The Contract Administrator has been designated the responsibility to ensure compliance with contract requirements, such as but not limited to, acceptance, inspection and delivery. The County will not pay for work, equipment or supplies, which it deems unsatisfactory. Vendors will be given a reasonable opportunity to correct deficiencies before termination. This however, shall in no way be construed as negating the basis for termination for non-performance.

TESTING: Testing and/or samples may be requested by Johnson County prior to proposal award. Any sample that fails testing may be considered as not complying with County's specifications and such a situation will be sufficient reason to reject an offer. Samples and/or testing, when required, shall be furnished free of expense to the County.

PURCHASE ORDER: Johnson County shall generate a purchase order(s) to the successful vendor(s). The Purchase Order number must appear on all itemized invoices and/or packing slips. Johnson County will not be held responsible for any orders/services placed/delivered without a valid current purchase order approved by the Johnson County Purchasing Department.

PACKING SLIPS or other suitable shipping documents shall accompany each special order shipment and shall include:

- (a) Name and address of successful vendor;
- (b) Name and address of receiving department and/or location;
- (c) Johnson County Purchase Order number; and,
- (d) Descriptive information of the materials shipped or services rendered, including item numbers, serial numbers, quantities, number of containers and package numbers, address/location of services rendered, as applicable.

Unless otherwise indicated, items will be new, unused, and in first class condition in containers suitable for damage-free shipment and storage.

INVOICES must show all information as stated above, and will be issued for each purchase order.

PAYMENTS are processed upon receipt of invoice and after the Contract Administrator has determined that the items have been received in good condition, that all terms have been met, and that no unauthorized substitutions have been made. All payments must be approved in the regular meetings of the Commissioners Court, in accordance with the State of Texas Prompt Payment Act, Chapter 2251, Government Code VTCA. Successful vendor(s) is required to pay

subcontractors within ten (10) days. The Johnson County Commissioners' Court meets in Regular Session every second and fourth Monday of each month. Late invoices will be paid on the next Regular Session of Johnson County Commissioners' Court with no additional charges to Johnson County. Only original invoices will be accepted. In the case of a holiday being on the day of Regular Session, court is held on the next scheduled business day.

EQUIPMENT/GOODS/SERVICES supplied under this contract shall be subject to the County's approval. Item(s) found defective or not meeting specifications shall be picked up and replaced by the successful vendor within one (1) week after notification at no expense to the County. If item(s) is not picked up within one (1) week after notification, the item(s) will become a donation to the County for disposition.

WARRANTY: Successful vendor shall warrant that all equipment/goods/services shall conform to the proposed specifications and/or all warranties stated in the Uniform Commercial Code and be free from all defects in material, workmanship and title.

REMEDIES: The successful vendor and Johnson County agree that both parties have all rights, duties, and remedies available as stated in the Uniform Commercial Code.

VENUE: This agreement will be governed and construed according to the laws of the State of Texas. This agreement is performable in Johnson County, Texas.

ASSIGNMENT: The successful vendor shall not sell, assign, transfer or convey any contract resulting from this RFP, in whole or in part, without the prior written consent of Johnson County.

SILENCE OF SPECIFICATION: The apparent silence of these specifications as to any detail or to the apparent omission from it of a detailed description concerning any point, shall be regarded as meaning that only the best commercial practices are to prevail. All interpretations of these specifications shall be made on the basis of this statement.

INSURANCE REQUIREMENTS: Vendor shall procure, and maintain for the duration of the contract, insurance against claims for injuries to persons or damages to property, which may arise from or in connection with the performance of the work hereunder by the vendor, vendor's agents, representatives, employees or subcontractors. The cost of such insurance shall be the responsibility of the vendor. The County, all public officials, employees, and volunteers shall be named as additional insureds.

#### A. Minimum Limits of Insurance

Comprehensive General Liability, to include contractual liability:

- 1. Commercial and Comprehensive Liability \$ 1,000,000.00 CSL BI & PD per Occurrence
  - \$ 2,000,000.00 General Aggregate
  - \$ 2,000,000.00 Products/Completed Operations Aggregate

\$ 1,000,000.00 Personal/Advertising Injury \$ 3,000,000.00 Fire damage

#### 2. Automobile Liability

\$ 1,000,000.00 each accident Combined Single Liability

\$ 1,000,000.00 each accident uninsured/Underinsured Motorists combined Single Liability

All owned, non-owned, hired and all vehicles used by Vendor with a combined single limit of \$ 1,000,000.00 covering personal injury (including bodily injury and property damage).

3. Worker's Compensation Statutory - V.T.C.A., Labor Code, Chapter 401 ET.SEQ.

#### B. Other Insurance Provisions:

#### 1. All Coverage's

Each insurance policy required herein shall be endorsed to state that coverage shall not be suspended, voided, canceled by either party, reduced in coverage or limits except after thirty (30) days prior notice by certified mail, return receipt requested, has been given to County.

#### C. Acceptability of Insurers:

Insurance is to be placed with insurers licensed in the State of Texas, rated by Moody's Investors Service Inc., and rated A- or better by A. M. Best or A or better by Standard and Poors.

#### D. Verification of Coverage:

Vendor shall furnish the County with certificates of insurance and evidence of endorsements effecting coverage required herein. The certificates for each policy are to be signed by a person authorized by that insurer to bind coverage on its behalf and to be received by the County prior to commencement of any work. The County reserves the right to require complete, certified copies of all insurance policies at any time.

BOND REQUIREMENTS: If applicable, a Bid Bond may be required. Pursuant to the provisions of Section 262.032 (a) of the Texas Local Government Code, if the contract contemplated by this request is for proposal for the construction of public works, or will be under a contract exceeding \$ 100,000.00, Johnson County may require the vendor to execute a good and sufficient bid bond in the amount of five percent (5%) of the total contract price. Said bond shall be executed with a surety company authorized to do business in the State of Texas.

If applicable, a Performance Bond shall be required. Pursuant to the provisions of Section 262.032 (b) of the Texas Local Government Code, within thirty (30) days of the date of the signing of a contract or issuance of a purchase order following the acceptance of a proposal by

Johnson County Commissioners' Court, the successful vendor shall furnish a performance bond to Johnson County for the full amount of the contract if the contract exceeds \$50,000.00. Such bond shall be for the purpose of insuring the faithful performance of the work in accordance with the plans, specifications and contract documents associated with the contract.

If applicable, a Payment Bond (Bond for Labor and Material) shall be required. Pursuant to the provisions of V.A.T.S., Article 5160 and Government Code 2253, if the amount of the contract awarded to the successful vendor exceeds \$50,000.00, then said successful vendor shall execute a payment bond in the amount of the contract, solely for the protection and use of payment bond beneficiaries with awarded vendor, all claimants supplying labor and material in the performance of the work provided for in said contract, for use of each such claimant.

#### Vendor shall provide the following with bid submission:

- 1. References of any city and/or county agencies currently doing business with vendor along with outside firms. Provide entity name, contact name, address, telephone number, and/or email address;
- 2. Completed W9 Form; and,
- 3. Other documentation as may be specified within this proposal.

ANY QUESTIONS relating to this Request for Proposal and Specification(s) shall be directed to Margaret Cook, CPPB, Purchasing Agent, in writing by fax (817-556-6385) or by email <a href="PUR@johnsoncountytx.org">PUR@johnsoncountytx.org</a>.

## RFP 2013-316 FOR AUDIO/VISUAL SYSTEM FOR EMERGENCY OPERATIONS CENTER FOR JOHNSON COUNTY

**Scope and Intent:** Johnson County is requesting sealed proposal for a turnkey project for the installation of new audio/visual (A/V) equipment for the Emergency Operations Center located at 810 E. Kilpatrick Cleburne, TX 76031. Johnson County reserves the right to reject any and all bids and/or to purchase from any State contract and/or inter-local agreements. Acceptance of this bid by Commissioners' Court shall constitute a contract between Johnson County and vendor.

Site Inspection: Due to the nature of this project, a site inspection of Emergency Operations Center, 810 E. Kilpatrick, Cleburne, TX 76031, has been scheduled for June 14, 2013 at 9:00 a.m. All prospective bidders interested in submitting a proposal are recommended to attend the site inspection per the Texas Local Government Code 262.0256. Questions regarding specifications and the project will be answered during the site inspection.

**Requirements:** The respective type of service being sought under this contract is as follows:

#### **Specifications**

Vendor shall purchase and install a new audio/visual system located at Johnson County Emergency Operations Center. This turnkey project shall include, but is not limited to, purchase of equipment, parts, labor, and installation, which may include design performance and construction.

Purpose of A/V system upgrade is to provide complete new A/V control system and addition of new input and output sources. Main operations room will have main projector upgraded to new unit and 2 additional projectors added. Conference room will have new projector installed and TV in separate office location will be incorporated into the system. Audio reinforcement in both the main operations room as well as the conference room will be added as well as addition of microphones to the system.

#### **Vendor Qualifications**

Vendor shall provide documentation of commercial experience of technicians and assistants with proposal response. Vendor should include any applicable certifications with proposal.

#### **Performance Requirements**

Vendor shall furnish labor, parts, equipment, tools, transportation, methods of communication, and miscellaneous services as required.

Vendor shall provide qualified technicians to perform installation of A/V system as stated within these specifications.

Technicians shall contact the authorized County representative upon arrival at location.

Vendor shall leave work area clean and free of materials, debris, and vendor equipment to the satisfaction of the County representative. Vendor shall remove from the job site and dispose of any and all defective materials and/or equipment removed in performance of the installation and in strict accordance with all applicable rules, regulations, codes, laws, ordinances and/or statutes.

No sub-contractors shall be used.

#### **Materials**

All parts, equipment and materials required to complete this project shall be new. Copies of original invoice(s) for purchases by the vendor may be requested by and provided to Johnson County. Whenever an article or material is defined or used in the RFP specifications by describing a proprietary product or by using the name of a manufacturer, model number, or make, the term "or equal" if not inserted, shall be implied.

#### **Performance Warranty**

The vendor shall guarantee all work, any defects in workmanship, and shall satisfactorily correct, at no cost to the County, any such defect that may become apparent within a period of one (1) year after completion of work. The warranty period shall commence upon date of acceptance by Johnson County.

#### **Materials Warranty**

Parts furnished under this contract shall be the latest in current production, as offered to commercial trade, and shall be of quality material. The warranty period for vendor provided materials shall be for a period of one (1) year after completion of installation. The warranty period shall commence upon date of acceptance by Johnson County.

#### A/V System Specifications

The EOC's current A/V system consists of single projector and two (2) TV displays in main operations room which receives a single input source to all locations. See Attachment A and Attachment B for building specifications.

A/V system and control system are based on a solution consisting of Extron or comparable components. Vendor shall include any and all parts required for the completion of this project. Components shall meet and/or exceed specifications listed. Any reference to specified article or material shall be understood as descriptive, NOT restrictive, and is used to indicate type and quality level desired for comparison purposes unless otherwise noted. The design is to be as follows:

1. All routing and control functions will be controlled from single source. Control source should be 10" Extron Touch Panel or comparable with all control functions communicating through Extron IPCP 505 or comparable.

- 2. Audio/Video signals will be routed via 8 x 8 matrix switcher (Extron or comparable brand).
- 3. Input source / Output destination locations will have varying distances and signal will be transmitted to locations using HDMI over Ethernet device.
- 4. Up to 4 input locations will be VGA input. System is to have RGB to HDMI scalers to provide HDMI source (Extron or comparable brand).
- 5. Conference room will have two (2) source input options of RGB and HDMI. Signals will first route through HDMI switch.
- 6. At centralized rack location, audio from all 8 sources will be removed from signal via Audio De-Embedder (C2G or comparable brand). Audio feeds will then be sent into digital matrix processor (Extron or comparable brand).
- 7. Audio signal will be provided to a total of five (5) pairs of OWI 6" in-ceiling speakers through Crown XLS1000 or comparable and audio amplifier (C2G or comparable).
- 8. Four (4) input sources of Off-Air TV Tuners are required. Units must have HDMI output and be controllable through IR commands.
- 9. System shall include wireless microphone, handheld and lavaliere combination unit as audio input source (Shure or comparable brand).
- 10. Rack equipment will require use of rack mounted UPS.

Four projectors and a single screen are to be added to the main room and the conference room. Any changes to listed models or brands will require written approval with model that meets and/or exceeds specifications of comparable brand. Any reference to specified article or material shall be understood as descriptive, NOT restrictive, and is used to indicate type and quality level desired for comparison purposes unless otherwise noted.

- 1. Main Operations room will get 3 new projectors. The main projector should be an Epson Powerlite 935W or comparable. Two (2) additional wall mount projectors as additional output locations should be Epson Powerlite 435W or comparable.
- 2. Conference room will require one (1) Epson Powerlite 435W or comparable projector displaying on 80" pull down screen.

#### **COST SHEET** 2013-316: AUDIO/VISUAL SYSTEM FOR **EMERGENCY OPERATIONS CENTER**

Having read and understood the specifications of this turnkey project for installation of A/V system, vendor submits the following quote:

VENDOR INFORMATION								
Approximate time period for completion of w	ork: 3-4 Weeks including material lead time							
Date vendor can begin work: 7-10 Days ARO								
•	all specifications listed in this request for st of primary components and accessories							
Complete Installation Cost	\$_35,346.49							
y consistent, volume outstand and to the time of the								

The undersigned affirms that they are duly authorized to execute this contract, that the company, corporation, firm, partnership or individual has not prepared this bid in collusion with any other offerer, and that the contents of this bid as to prices, terms or conditions of said bid have not been communicated by the undersigned nor by any employee or agent to any other person engaged in this type of business prior to the official opening of this bid. And further, that the manager, secretary or other agent or officer signing this bid is not and has not been for the past six months directly nor indirectly concerned in any pool or agreement or combination to control the price of supplies or to influence any person.

NAME OF BUSINESS: Pathway Communication	ns, LTD
ADDRESS: 720 Valley Ridge Circle, Suite 13	
CITY/STATE/ZIP: Lewisville, TX 75057	<del>.</del>
OFFICE PHONE: 972-436-6161	FAX PHONE: 972-436-0421
CELL PHONE: <u>214-243-8961</u>	EMAIL: jamess@pcomus.com
AUTHORIZED SIGNATURE:	
PRINTED NAME: James Simpson	

#### **RESIDENCE CERTIFICATION**

Pursuant to Texas Government Code §2252.001 *et seq.*, as amended, Johnson County requires a Residence Certification. §2252.001 *et seq.* of the Texas Government Code provides some restrictions on the awarding of governmental contracts; pertinent provisions of §2252.001 are stated below:

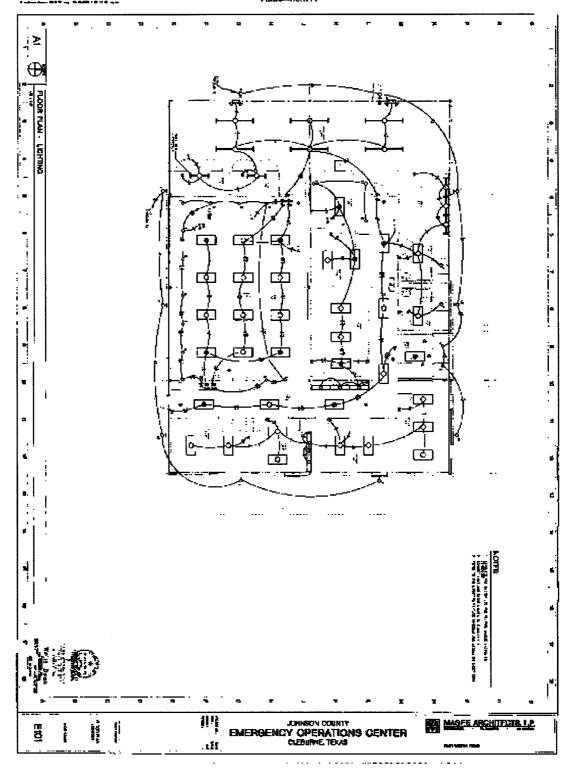
(3) "Nonresident bidder" refers to a person who is not a resident.

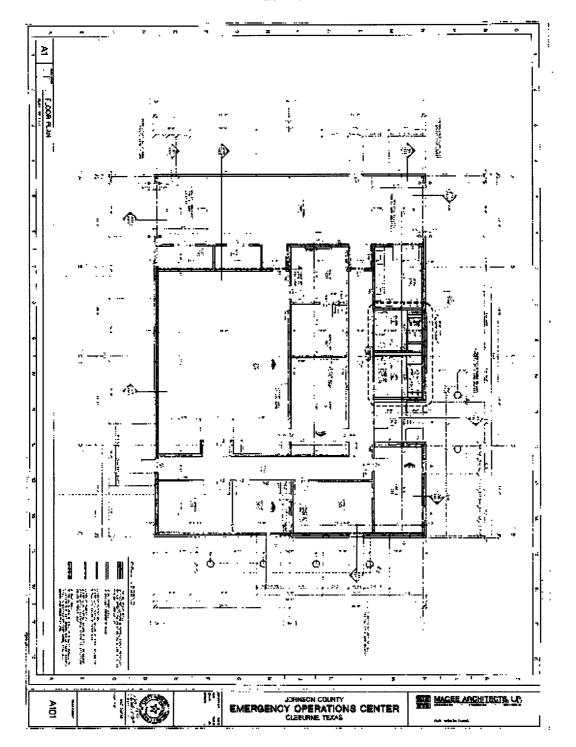
(4) "Resident bidder" refers to a person whose principal place of business is in this state, including a contractor whose ultimate parent company or majority owner has its principal place of business in this state.

☑ I certify that Pathway Communications, LTD is a Resident Bidder of Texas (Company Name) as defined in Texas Government Code §2252.001.

☐ I certify that \_\_\_\_\_\_ is a Nonresident Bidder as (Company Name) defined in Texas Government Code §2252.001 and our principal place of business is .

(City and State)







#### **Pathway References**

**Denton County-** P.O. Box 2055 Denton, TX 76202, 940-349-2868, Mark Wilkins, Mark.Wilkins@dentoncounty.com Video System Upgrade & Repair-\$136,598.53-Completed July 2012 Audio System Upgrade and Repairs-\$ 39,455.00-Completed July 2012

**Pogue Construction**-1512 Bray Central, Suite 300 McKinney, TX 75069, **(972) 529-9401** Sam Adams <a href="mailto:sam@pogueconstruction.com">sam@pogueconstruction.com</a> - Project #001633 Prosper ISD Cockrell ES-Audio Video Installation including projectors, screens, cabling, and audio and change orders-\$302,740.00-Completed December 2012.

Project#001680 Prosper ISD-Bus Parking and Fueling Stations-Communication Cabling Installation-\$45,372.00-Completed November 2012

Project#001539 Prosper ISD- Admin Boardroom Renovation- Audio Video Installation, \$69,971.00-Completed January 2010

Project#001455 Prosper ISD-New Prosper High School- Audio Video Installation including projectors, screens, cabling, and audio and change orders. \$1,235,919.00 - Completed April 2012

HC Beck, Ltd. 810 Hemphill Ft. Worth, TX 76104- Mike Herder 817-255-7800, michaelherder@beckgroup.com- Subcontract # 163934082 TCCD-Emergency Management Center at Trinity River Campus-Extron System/Audio Video Installation. \$56,532.00-Completed August 2012

**Jamail & Smith Construction**-16875 Diana Lane Houston, TX 77058-Ryan Landry, 972-387-0700 Project# 05-12-0066 TCCD-NE Campus NIMC Inter Renovations, Audio Video Installation- \$56,866.00 Completed September 2012

Rayco Construction, Inc.-2016 E. Randall Mill Rd., Suite 403 Arlington, TX 76011-Jimmy Estrada, 817-275-8300, jestrada@raycoinc.com Contract#B006 1506/10522 TCC NW-WTLO Lecture Hall Renovation, Audio Video Installation-\$88,414.00 Completed August 2012

**Dripping Springs ISD-**P.O. Box 479 Dripping Springs, TX 78620-0479, Kathy Leopold 512-858-3015, <a href="mailto:kathy.leopold@dripping-springs.txed.net">kathy.leopold@dripping-springs.txed.net</a> Various Installs to include- Choir Audio, HS A Gym Audio, Speakers & Amp in MS Cafeteria, DSES East Gym Audio, HS B Gym Audio, Walnut ES Gym, DSES South Gym Audio, MS B Gym Audio, Weight Room Audio, Shure Wireless Mics for MS Cafeteria, MS Band Hall Speaker System & Audio Cart, \$55,200.00 Completed January 2012

Crowley Independent School District-P.O. Box 688 Crowley, Texas 76036, Forest Ott, 817-297-5298, <a href="mailto:forest.ott@crowley.k12.tx.us">forest.ott@crowley.k12.tx.us</a>, Deer Creek Projector Install-\$11,833.00 Completed October 2012 Oakmont Projector Install-\$6,517.00 Completed January 2013

Pathway Nevada 721 Sandy Drive Henderson, NV 89002 702-568-6517 FAX 702-446-0325 Pathway Main office
720 Valley Ridge Circle, Ste 13
Lewisville, TX 75057
972-436-6161 FAX 972 436-0421

Pathway California 12740 Danielson Ct., Suite E Poway, CA 92064 858-324-1036 Fax 858 430-9459 Commerce ISD-P.O. Box 1251 Commerce, TX 75429-1251, Al Shipp 903-886-0951 <a href="mailto:al.shipp@commerceisd.org">al.shipp@commerceisd.org</a> FRN 2022572- ERate Project for Commerce HS-Voice & Data Installation, \$111,061.00, Completed January 2012

**Prosper ISD-**605 E. 7th Street Prosper, TX 75078, Ted Ziolkowski 469-219-2050, <u>tziolkowski@prosperisd.net</u>, Projector Project-Installation, \$63,648.00 Completed July 2012

Alamo Heights ISD-7101 Broadway San Antonio, TX 78209, Jennifer Faulkner 210-832-5780 <a href="mailto:jfaulkner@ahisd.net">jfaulkner@ahisd.net</a>, Replace Input Cabling at HS, \$16,722.00- Replace Input Cabling at JHS, \$9,371.00 Completed July 2012

Woodridge 5 Room Install, \$12,808.00- Completed August 2012

Woodridge 3 Room Install, \$5,584.00 - Completed August 2012

#### Universal Service Administrative Company/Right of Passage-

FRN#2279727 Silver State Academy USAC- Support Maintenance for Safari System. 1 year -\$16,500.00 FRN#2279089 Ridgeview Academy USAC- Support Maintenance for Safari System. 1 year -\$16,992.92

### Commerce ISD- P.O. Box 1251-Commerce, TX75429, Al Shipp (903) 886-0951 <a href="mailto:al.shipp@commerceisd.org">al.shipp@commerceisd.org</a>

PO#9411200085 CMS eRate Project-\$10,986.69- Completed-April 2012 PO#9411200086 CHS eRate Project-\$7,151.06- Completed-April 2012

### Little Rock School District- 1800 East Sixth Street Little Rock, AR 72202 darral.paradis@lrsd.org

SLD- FRN 1030576 -Mitchell/McDermott –Safari Installation-\$202,182.30-Completed October 2006 SLD-FRN 1030488- Rightsell-(Washington)- Safari Installation-\$359,555.13-Completed October 2006

Pathway has installed Audio Video technology in over 3,500 classrooms.

Pathway Certifications Include: CTS, Commscope, Extron, Peerless, LightSpeed, Valcom, Safari, and AMP

Pathway Nevada 721 Sandy Drive Henderson, NV 89002 702-568-6517 FAX 702-446-0325

Pathway Main office
720 Valley Ridge Circle, Ste 13
Lewisville, TX 75057
972-436-6161 FAX 972 436-0421

Pathway California 12740 Danielson Ct., Suite E Poway, CA 92064 858-324-1036 Fax 858 430-9459



Job Description:

# Pathway Communications LTD. 720 Valley Ridge Circle #13

Nevada Office (702) 568-6517 Texas Office (972) 436-6161 Lewisville, Texas 75057 Fax (702) 446-0325 Fax (972) 436-0421

Date: Quote by: eMail Delivery: Phone# Proposal: Customer

Section (Special)

Section (Special)

Section (Special)

\*\*\*Estimates are valid for 30 calendar days from date of estimate. \*\*\* HDML Fixed Solution

\$ 1,198.82 \$ 587.06 \$ 411.76 \$ 411.76 \$ 411.76 \$ 411.76 \$ 411.76 \$ 411.76 \$ 411.76	Labor and Order Processing		
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\$ 1,198.82 \$ \$ 587.06 \$	Miscellaneous Parts (Cabling, Grounding, etc)	7	PATHWAY
\$ 1,198.82 \$	1000' Spool Shielded Cat6	Y .	PATHWAY
	Epson PowerLite 935 3700 Lumen		Epson
3 \$ 1.352.44 \$	Epson PowerLite 435W w/Wall Mount		Epson
1 \$ 520.59 \$	750VA UPS		APC
1 \$ 382.35 \$	80" Pull-down Screen		DaLite
1 \$ 352.94 \$	Rack Mounting Materials	Y .	PATHWAY
1 \$ 500.00 \$	Wireless Handheld and Lavaliere Combo Unit		Shure
4 \$ 152.88 \$	Off-Air HDMI Tuner	W	PATHWAY
32 \$ 17.65 \$	6' HDMI Cables		C2G
5 \$ 76.47 \$	6" In-Ceiling Speakers (Pair)		IWO
1 \$ 95.29 \$	45w Amplifier		C2G
1 \$ 351.76 \$	Crown XLS 1000		Crown
1 \$ 1,994.12 \$	DMP 128 Audio Processor		Extron
4 \$ 492.94 \$ 1,971.76	VGA to HDMI Converter		Extron
1 \$ 2,488,24 \$ 2,488.24	10" Touch Panel		Extron
1 \$ 1,615.29 \$ 1,615.29	IPCP Controller		Extron
1 \$ 70.06 \$	HDMI Switcher for Conference Room		C2G
8 \$ 110.11 \$	Audio De-Embedder		C2G
12 \$ 133.06 \$	HDMI Extender		C2G
1   \$ 4,109.41   \$ 4,109.41	DXP88 HDMI Switcher		Extron
Quantity Unit Price Extended Price	Material Description	Part#	MFG

Proposed system is a HDMI (Digital) solution but has no further scalability. System design is for 8 inputs and 8 output system. Inputs will Materials Jotal consist of 4 Cable tuners, 3 computers in Main Ops room and 1 in conference room. Outputs will consist of 3 projectors in Main Ops room, 2 flat panels in Main Ops, 1 projector in Conference room, 1 flat panel in Conference room, and 1 flat panel in office.

Termsaconditions special notes

Grand total of all equipment, taxes, labor and shipping charges

System Training Commissioning

Programming and Testing

s 49 35,346.49 26,596.49 Labor and Processing

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41

1,000.00 3,000.00 750.00

750.00

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. \$ 2,000 35,346.49



#### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 10/29/2012

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to

the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).													
PRODUCER CONTACT Jessica Montgomery													
Southwest Assurance Group, Inc.								PHONE PHONE (817) 329-7007 (AC. No. Ext): (817) 329-7011					
a member of K&S Group, Inc.								E-MAIL jmontgomery@southwestassurance.com					
2350 Airport Frwy, Ste 202													NAIC #
Bedford TX 76022												25658	
INSU	RED					-					urance Compan		25674
Pa	Pathway Communications, Ltd						0				Co. of Ameri		25674
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Suite 13											25424		1
Lewisville TX 750						,		INSURER F :					
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For Information Only

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

S Zinecker/JMONTG





10 M. COOK

12880 HILLCREST RD # J811
DALLAS, TX 752301532
UNITED STATES US

JOHNSON COUNTY 1102 E KILPATRICK ST COS PRESENTATION SYSTEMS

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1275 Kehway Circle Suite 121 Addison Tx 75001

Collaboration by design

\* Bound Notebooks are with original Minutes - not scanned.

**Johnson County Purchasing** 

Margaret Cook, CPPB, Purchasing Agent

1102 E. Kilpatrick, Suite B

Cleburne, TX 76031

RFP 2013-316

Audio/Visual System

for Emergency Operations Center Johnson County



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( ollaboration by design

**Johnson County Purchasing** 

Margaret Cook, CPPB, Purchasing Agent

1102 E. Kilpatrick, Suite B

Cleburne, TX 76031

RFP 2013-316

Audio/Visual System

for Emergency Operations Center Johnson County

# CONCEPTS

101 St. Louis Ave. Fort Worth, TX 76104

Johnson County Purchasing Margaret Cook, CPPB, Purchasing Agent 1102 E. Kilpatrick, Suite B Cleburne, TX 76031

RFP 2013-316 for Audio/Visual for Emergency Operations Center for Johnson County

4

# Johnson County Audio/Visual System for Emergency Operations Center

RFP# 2013-316

**Due Date: June 25, 2013 by 2:00 P.M.** 

Connecting the Systems that Make you...



COMMUNICATION CONCEPTS

101 St. Louis Avenue Fort Worth, Texas 76104

### **Johnson County**

# **Audio/Visual System for Emergency Operations Center**

RFP# 2013-316

Due Date: June 25, 2013 by 2:00 P.M.

Connecting the Systems that Make you...



COMMUNICATION CONCEPTS

101 St. Louis Avenue Fort Worth, Texas 76104